



FINANCIAL OUTLOOK

As we embark on our capital campaign, financial stewardship remains a top priority. This outlook highlights both our current position and our forecast for the 2027–2028 school year. The early payoff of our mortgage in 2025 will relieve a significant financial burden; however, with our continued commitment to moderate tuition increases, operating expenses are projected to outpace revenue growth in the years ahead. The capital campaign and resulting endowment are essential to strengthening our financial foundation, ensuring long-term stability, and providing resources for growth. Your support will help Mars Hill Academy move from balancing year to year to thriving with confidence in the future.

2024 - 2025 FULL YEAR ACTUALS

Operating Revenue	\$3,181,667
Operating Expenses	3,268,368
Operating Income Before Fundraising, Interest, Other Income	(86,701)
Interest & Other Income/(Expense)	56,817
Operating Income Before Fundraising	(29,884)
Adjusted Fundraising	293,070
Adjusted Net Income	263,186
Mortgage Principal	(275,280)
NET OPERATING SURPLUS/(DEFICIT)	(\$12,094)

**Mortgage debt retired August 2025 (9 months early)*

2027 - 2028 FULL YEAR FORECAST

Operating Revenue	\$3,439,363
Operating Expenses	3,666,072
Operating Income Before Fundraising, Interest, Other Income	(226,709)
Interest & Other Income/(Expense)	45,850
Potential Endowment Interest	90,000
Operating Income Before Fundraising	(90,859)
Adjusted Fundraising	303,445
Adjusted Net Income (Not Including Capital Campaign Fund)	212,586
Mortgage Principal	0
NET OPERATING SURPLUS/(DEFICIT)	\$212,586